## Listening to Native Speaker's Telephone Conversation

A telephone conversation is a communication between the called and calling parties via a telephone network.

Example:

Telephone Conversation from a Customer:

Junko: Hi, this is Junko Mori. How may I assist you?

Andrea: Hello, Junko. Andrea from Red Band is here. Regarding our most recent order, I'm calling.

Junko: Is everything okay that arrived? On our end, we received the delivery confirmation. Andrea: Yes, the order is in perfect order. Regarding the invoice and the terms of payment, I'm phoning. Please do me a favor.

Junko: A favor? What are you in need of?

Andrea: This is a little, well, challenging, but I need the terms of payment to be extended. We are experiencing some cash flow issues, even though I am aware that they are typically 30 days. If you could extend it to 60 days, that would be incredibly helpful to us.

Junko: Andrea, I'm not sure whether I can pull that off. In addition to managing our own cash flow, we have rules on our end.

Andrea: I assure you, Junko, that this won't happen frequently. In fact, I would like to place another order. the same arrangement of sizes as before. They pay on delivery, and it's for a significant client.

Junko: I understand. Therefore, once this new order is delivered, your cash flow issue will be resolved.

Andrea: That's right.

Junko: I think that sounds nice. Wait, Andrea. I'll see what I can manage. Yes, I believe that this time we can make an exception.

Andrea: Junko, that's fantastic. Thank you for your assistance.

Junko: Andrea, thank you for your business. It is reciprocal.

Andrea: Once more, thank you, Junko. Could you please confirm the extended payment conditions with me by email?

Junko: Of course, no issue. We are pleased to assist you.

Andrea: Excellent. I'll email you the updated order as well.

Thank you, Junko. I'll be watching for it. We'll talk soon.

Andrea You as well. Farewell.